

Inspiration

Innovation

Impact



Set Your Pharmaceutical Sales Career in Motion Today



FOREST PHARMACEUTICALS, INC.

Subsidiary of Forest Laboratories, Inc.

www.FRX.com

Explore Your Potential to Thrive

A pharmaceutical sales career at Forest is a remarkable opportunity to build a connection, meet a challenge, and create an impact. It's about making a difference in a patient's life while nurturing your own professional aspirations and personal well-being.

We provide our professionals with the finest training, resources, and selling tools. In turn, our sales professionals bring their intellect and honed interpersonal skills to connect with healthcare practitioners in a wide range of specialties. Our supportive, rewarding environment allows individuals to reach their potential. We guide our sales associates in charting a path to success through continuous education, career planning, and professional development along clearly defined avenues for advancement.

If you would like to take your career to the next level with a company that *Selling Power* magazine has named one of the **25 Best Manufacturing Companies to Sell For** (2001-2009), we invite you to view the opportunities on www.frx.jobs.



Consistently ranked among *Selling Power* magazine's **25 Best Manufacturing Companies to Sell For**

A world of opportunity

Forest sales professionals are positive-minded, results-driven individuals eager to take on the challenges of today's marketplace. We pride ourselves on building productive partnerships with those we serve—practitioners, hospitals, managed care organizations, and pharmacies—as the first point of contact for information about our health-improving therapies.

On the job, you'll have a full complement of support behind you, from in-the-field coaching and training to top-notch marketing tools to a wide range of professional development opportunities.

We are searching for talented, motivated sales professionals to fill high-potential positions throughout our sales organization:

- Territory sales
- Managed care
- Hospital sales
- Trade sales
- Government sales
- Specialty sales
- Long-term care



“Our modest size is often a significant advantage...we think that smaller is often better as long as smaller is big enough... some of our most desirable partnerships have happened or been facilitated by our size. We are more skilled, truly more desirable as a partner in many cases as compared to Big Pharma.”

- Howard Solomon, Chairman and CEO

Take your career to greater heights

Forest is recognized for the formidable expertise, quality, and productivity of our sales organization, which is a key driver of our business. We believe that promoting innovative pharmaceutical products to physicians requires consistent education about our products' approved indications, mechanisms of action, clinical benefits, safety, and availability.

For these reasons, Forest invests deeply in its employees, and when it comes to career options available to you, the sky is the limit. Our new sales representatives begin with a five-week program that includes a combination of home-based and instructor-led training to prepare you with the knowledge, skills, and confidence for success in the field.

Our top-quality learning opportunities include:

- Formalized sales representative and management development curriculums at our Sales Training & Leadership Development Center
- Individual Development Plans linked to in-field training and coaching sessions
- National, Regional, and Divisional Sales Meetings



Forest's dynamic Career Pathways program will help you find your niche, and you'll benefit from individualized career planning and development, clearly defined avenues for advancement, and opportunities for career moves within our sales organization to acquire different skill sets.

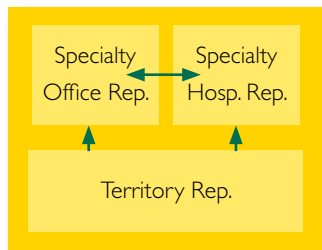
**A Top Six Pharma
Company for three
consecutive years**
(Pharmaceutical Executive
Industry Audit, 2008)

Chart your path to success

Getting ahead isn't a mystery at Forest. You'll know what's expected of you in your work and what it will take to move forward. Each position on our Career Pathways Ladder has clearly defined guidelines to help you plan your career. We seek to promote from within, which is why we place an emphasis on leadership training and encourage our employees to openly discuss their career aspirations and opportunities for growth with their manager.



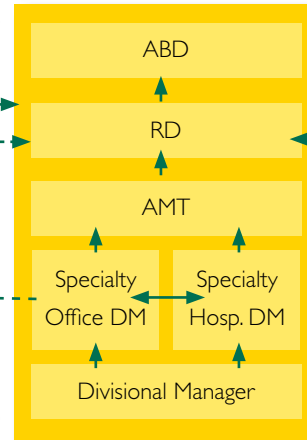
Sales Representative Career Ladder



Alternative Career Ladders



Field Sales Management Career Ladder



Alternative Career Ladders

Managed Markets:

- National Account
- Regional Account
- Senior Care

Sales Training/LDT:

- Dir/Assoc Dir Sales
- Senior/Mgr Sales
- Dir/Assoc Dir Ldrshp
- Senior/Mgr Ldrshp

Marketing:

- Product Mgr
- Senior Product Mgr
- Market Research
- Market Analyst
- Senior Market Analyst



Reap the rewards of your achievements

Forest recognizes that our sales professionals are the backbone of our organization, and we do our best to deliver performance-based benefits for hard work and achievement. We offer a host of recognition and rewards programs, including:

- President's Club Award
- Career Pathways
- FRXcellence Program
- Future Leaders Program
- Prizes
- Divisional Quarterly Award
- Regional Representative of Quarter Award
- Rookie of the Year
- Representative of the Year
- Outstanding Leadership Award

In addition to providing you with career development support and guidance, we also offer the financial resources to help you succeed:

- Generous compensation packages
- 401(k) plus company match
- Profit sharing program
- Stock awards program (if eligible)
- Company car
- Car insurance paid in full
- Fuel benefit

**One of the Top 20 U.S.
Pharma Companies,
and among the
top 50 globally**

(Pharmaceutical Executive, 2009)



Helping you live a well-balanced life

At Forest, we understand the demands of juggling professional responsibilities and a personal life. We offer value-added and wide-ranging benefits that promote security and flexibility for employees as they develop careers, build families, plan for their future, and maintain their health. Some of the benefits you'll enjoy include:

- Excellent medical and dental coverage
- Prescription drug, vision, and hearing coverage
- Pre-tax healthcare spending account
- Pre-tax dependent care spending account with partial company match
- Life insurance
- Free counseling, education, and referral services
- New parent, fertility, and adoption benefits
- Paid vacation, holidays, and personal days



Ready to jumpstart your career?

Visit www.frx.jobs to set your Forest sales career in motion.

Make your move today

Visit www.frx.com for more information about our company or apply now for a career at Forest at www.frx.jobs.

About Forest

Forest Pharmaceuticals, Inc. is a wholly-owned subsidiary of Forest Laboratories, Inc. (NYSE: FRX), an exciting, growth-oriented prescription pharmaceutical company focused on developing innovative therapies that help people lead healthier lives. Headquartered in New York City with a national sales force, we partner with innovative companies around the world, conduct rigorous scientific development of unique and highly effective drug therapies, and implement sound commercial strategies to establish our products in the marketplace.

Our more than 5,000 employees contribute to our quest to deliver quality products with entrepreneurial spirit, commitment to integrity, and deep respect for people and community.

Forest is committed to continuing workforce diversity.